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Despite instances of slower economic growth in some regions, the employment market in Asia remained broadly positive with a healthy demand for professionals in core operating functions such as HR and accounting & finance. The technology sector continues to be a key driver for recruitment, particularly in the FinTech and cyber security space. The ever-growing popularity of e-commerce has resulted in companies rethinking their strategy in attracting customers and enhancing their logistics systems to improve their speed of delivery. This has contributed to the increase in marketing and operations jobs.

### PERCENTAGE CHANGE BY PROFESSION Q2 2015 VS Q2 2016 19% Human Resources Accounting & 12% Finance \$ Sales 10% Product & Logistics 8% Operations Marketing 6%

### **KEY HIGHLIGHTS OF THE QUARTER:**

+19%

As the job market remains candidateshort, the HR function continues to play an important role in creating talent attraction and retention strategies which drove the demand for HR professionals

+12%

Accounting and finance job advertisement volumes experienced an uplift as organisations invested in commercial analysis to identify gaps and opportunities

+10%

Companies sought to upskill their sales teams by actively looking for sales professionals with a strong track record in developing new business and achieving performance and revenue targets

## **CHINA:** MARKET CONFIDENCE **RETURNS AND DRIVES** HIRING



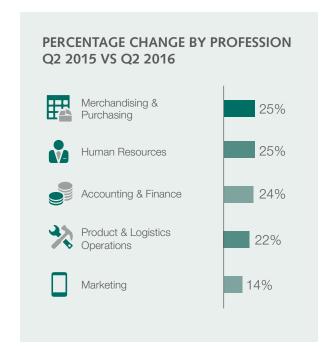


Matthew Bennett Managing Director Greater China

China overall +17% Annual growth in job advertisements

"After a period of uncertainty around a slowing Chinese economy, particularly the decline in manufacturing, the market is gradually adjusting to the country's new growth mode with confidence returning to the recruitment market. As the services and consumer sectors are the key engines for growth, companies need to modify their business strategy to seize these new opportunities. This has resulted in more specialised hiring requirements from organisations and strong competition for top talent. We expect a stable recruitment market for the rest of the year with the most growth to be found in digital and technology."

- As the business landscape continues to mature, companies in China increasingly realise the value of having a sound HR infrastructure to help drive the organisation's development. This drove HR job advertising up 25% from Q2 2015 with talent acquisition roles the most in demand.
- The 22% year-on-year growth in product and logistics operations job advertisements was largely a result of the need to hire talent with strong technical skills as companies move towards high-tech manufacturing.
- Companies continued to have strong demand for accounting and finance professionals who could provide support on business analysis, pushing job advertising up 24% from a year ago.



## **HONG KONG:** PROLONGED HIRING **PROCESS DUE TO MARKET CAUTION**





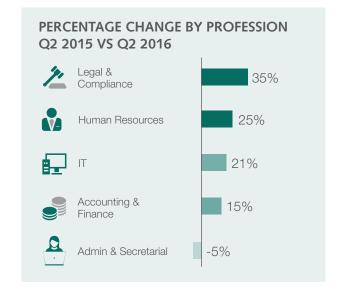
Matthew Bennett Managing Director Greater China

Hong Kong overall +13%

Annual growth in job advertisements

"The double-digit increase in job advertising was more positive than expected, given the slowdown in Hong Kong's GDP growth and recent news of job cuts in some sectors. It is important to note that as market sentiment has remained cautious for some time, companies have become accustomed to recruiting in a slower market and are still making hiring decisions for business-critical functions. We also continue to see new opportunities in burgeoning areas such as FinTech, cyber security and cloud computing. Moving into the second half of the year, any sustained market caution and uncertainty in the short term will lead to prolonged recruitment processes."

- HR professionals remained in demand as organisations invested more in internal HR programmes to retain talent, such as learning and development. This resulted in a 25% year-on-year increase in the number of job advertisements.
- The entrance of tech start-ups and the drive from organisations to strengthen their technology infrastructure to navigate the evolving digital landscape continued to drive the demand for IT professionals, with job advertisements up 21% from Q2 2015.
- Recruitment for administrative and secretarial roles dropped 5% annually as companies became more cost-conscious and cut down on hiring for support functions.



# MALAYSIA: TECH AND DIGITAL REMAIN THE KEY IN CHALLENGING MARKET





Sally Raj Managing Director Malaysia

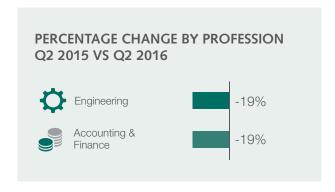
Malaysia overall

-5%

Annual change in job advertisements

"The annual dip in job advertising did not come as a surprise. As Malaysia is a commodity-driven economy, the contraction in the oil and gas industry has had a knock-on effect on other sectors. This resulted in companies scaling back expansion plans and candidates were more careful in making a move. However, the positive attributes of other markets should not be overlooked. This is evident in the rise in global and regional merchandising and purchasing roles as an increased number of companies centralise their procurement function in Malaysia to achieve cost efficiencies. On the other hand, while the weak Ringgit has led to low consumer sentiment, the lower cost of conducting business for multinational corporations could attract foreign investment and generate employment opportunities. Professionals with specialised skills, particularly in compliance, risk and strategy transformation, will remain sought after as companies continue to hire for critical roles."

- As Malaysia remains a candidate-short market, companies sought to create more innovative remuneration and retention strategies to attract and retain talent. This led to a high demand for HR professionals and pushed job volumes up year-on-year.
- The accounting and finance sector saw a 19% dip in job advertising as the shared services industry stabilised with minimal expansion.
- The growth of e-commerce has driven demand for professionals across various disciplines, such as sales and marketing talent with digital experience, as well as IT candidates who can help companies enhance their IT systems and infrastructure.



## **SINGAPORE: REGIONAL HUB POSITION SUPPORTS JOB CREATION**



Toby Fowlston Managing Director Southeast Asia

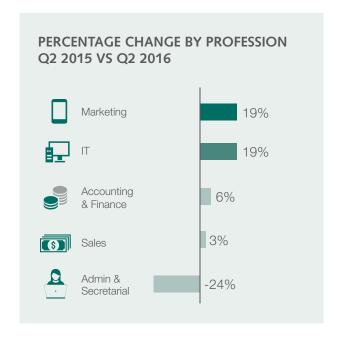
Singapore overall

+6%

Annual growth in job advertisements

"The growth in job advertisements was reflective of the recruitment market in Singapore. Despite a slowdown in export and investment, the growth in tourism and increased public spending on major infrastructure projects drove hiring in engineering, as well as corporate functions such as finance and marketing. As Southeast Asia remains a key growth area for many multinational corporations, Singapore will continue to be a gateway to companies looking to enter and expand in the region. Recent global events might also prompt more overseas Singaporeans to look for opportunities back home. To tap into this talent pool, companies need to offer competitive remuneration packages and clear career progression opportunities."

- As Singapore continues to solidify its position as a technology hub, IT professionals remained highly sought after, with job volumes up 19% year-on-year. Along with an increase in cyber security, project and programme management roles, there were also more technical sales opportunities.
- Singapore's position as a key business hub attracted companies to set up regional offices in the country, such as accounting and finance. This resulted in a 6% growth in advertised jobs in the sector.
- As companies offshored lower-level administrative roles to cheaper locations, there were fewer new headcount positions and this resulted in a 24% decline in the number of administrative iob advertisements from a year ago.



### **TAIWAN: COMPANIES FOCUS** ON STRATEGIC HIRING





John Winter General Manager

Taiwan overall +5%

Annual growth in job advertisements

"Taiwan's recruitment market remained positive in Q2 and we saw modest growth in the number of job advertisements compared to a year ago. Much of the hiring was replacement-based with companies focused on upskilling and recruiting candidates who can add value to the business. There were new headcount positions created in industries with sustained growth, such as IT and software. Looking ahead, we expect that organisations' hiring appetites will remain consistent with that seen in the first half of the year. As companies continue to look to invest in key areas to drive business growth, there will be strong competition for professionals with in-demand skill sets and strong commercial aptitude."

- As succession planning remains a key priority for the finance function, organisations actively looked for accounting and finance professionals who have the potential to develop into managerial positions. This drove job advertising up 4% from a year ago.
- Marketing job advertising grew 4% as companies sought to improve the capability of the function. Digital marketers were highly sought after to help businesses develop strategies to engage with customers online.
- The slowdown of Original Equipment Manufacturers and hardware companies and the consolidation within semiconductor manufacturing were key reasons behind the 2% year-on-year dip in IT job advertisements. However, the growth in other areas, particularly software, meant that IT professionals were still in demand.



## ROBERT WALTERS ASIA JOB INDEX Q2 2016: METHODOLOGY



### China

51job.com Efinancialcareers.com Liepin.com Linkedin.com Zhaopin.com

### **Hong Kong**

Classified Post
Recruit (Tuesday, Friday edition)
Cpjobs.com
CTgoodjobs.hk
Efinancialcareers.com
Jobmarket.com.hk
Jobs.gov.hk
Jobsdb.com.hk
Linkedin.com
Monster.com.hk

### Malaysia

The Star
Efinancialcareers.com
Jobstreet.com.my
Linkedin.com
Monster.com.my
Mystar.com.my

### **Singapore**

The Straits Times
Efinancialcareers.com
Jobscentral.com.sg
Jobsdb.com.sg
Jobstreet.com.sg
Linkedin.com
Monster.com.sg
ST701.com.sg

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#### NOTES FOR EDITORS

Robert Walters is the leading professional recruitment firm in the Asian market and currently has a network of offices covering China, Hong Kong, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam.

**AUSTRALIA BELGIUM BRAZIL CHINA FRANCE GERMANY HONG KONG INDONESIA IRELAND JAPAN LUXEMBOURG MALAYSIA NETHERLANDS NEW ZEALAND PHILIPPINES SINGAPORE SOUTH AFRICA SOUTH KOREA SPAIN SWITZERLAND TAIWAN THAILAND** UAE UK **USA** 

**VIETNAM**